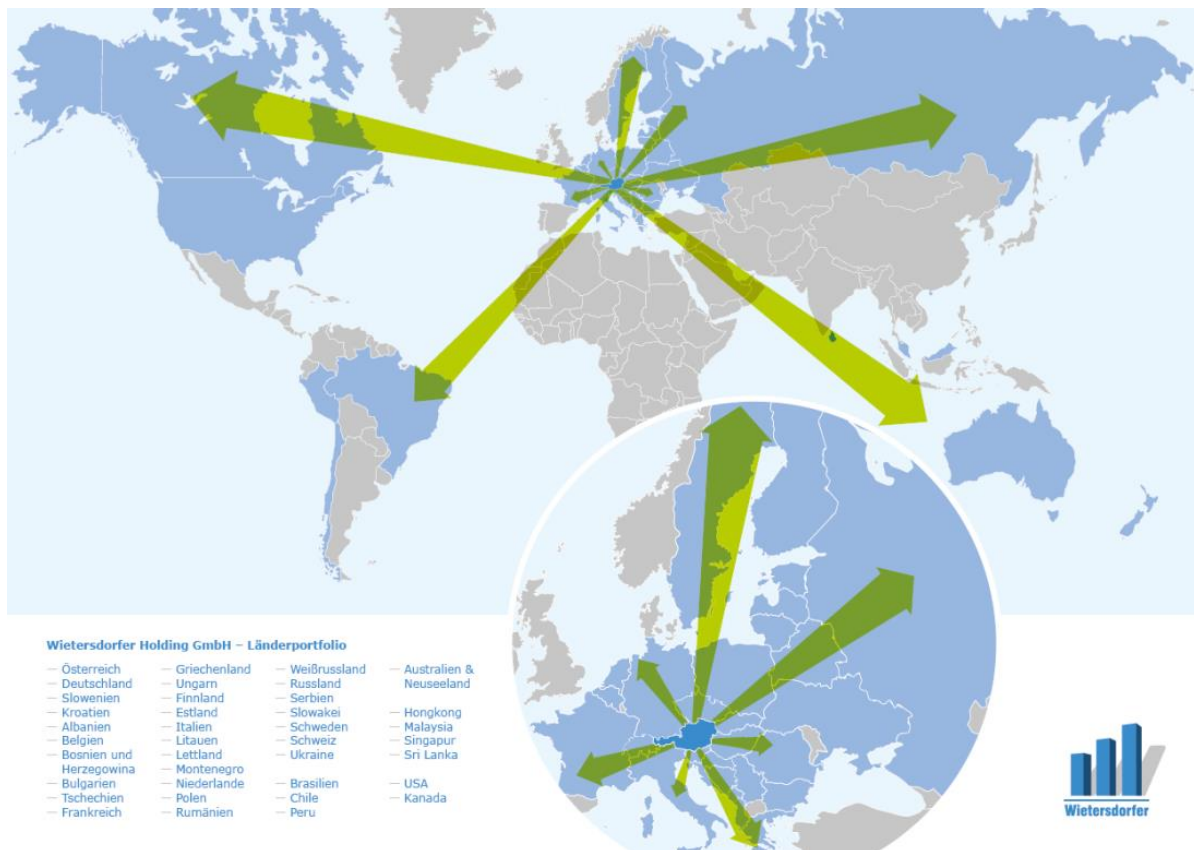


WIG Wietersdorfer Holding GmbH

Company

WIG Wietersdorfer Holding GmbH is a corporation of the building materials and pipe industry and its headquarters is located in Klagenfurt (Austria). The business units of the company include Cement & Concrete, Lime, GRP Pipe Systems, and Thermoplastic Pipe Systems. WIG Wietersdorfer Holding GmbH is strongly represented nationally and internationally with its brands w&p, Salanit, HOBAS, FLOWTITE and POLOPLAST, having a total of 49 subsidiaries in 36 countries. In total, the company employees more than 2,800 people across Europe, operates at 27 production sites and generated a turnover of EUR 513 million in 2016¹.

Since its founding in 1893, the company has been one hundred percent family-owned by Philipp and Gottlieb Knoch.



¹ As of 31.12.2016; excl. Baumit Building Materials, incl. AMIBLU Joint Venture

Management



Dr. Michael Junghans, born in July 1967, has been the managing director of WIG Wietersdorfer Holding GmbH since May 2015 and is responsible for strategy, portfolio development, law, and communication. The graduate in business administration and law started his career at the Austrian Standards Institute and continued his career in product management at Master Foods Austria GmbH. In 1997, Michael Junghans joined McKinsey & Company Inc. and was responsible for projects in strategy, organisation, and operational management. His focus was on consumer goods, automotive & assembly, and private equity. Subsequently, the father of two became a member of the management board of Stadtwerke Klagenfurt AG and chairman of the management board of B & C Industrieholding GmbH.



Mag. Hannes Gailer, born in September 1966, has been CFO of WIG Wietersdorfer Holding GmbH since January 2012 and is responsible for Finance and IT. The graduate in business administration started his career in 1992 in the auditing department at KPMG and after three years as Head of Accounting, started at RHI AG. In 1997, Hannes Gailer was entrusted with the task of setting up and directing the Heraklith Group's controlling and was later appointed the position of Managing Director. The family man then became a member of the management team at Knauf Insulation for various national companies and subsequently was responsible for Eastern Europe and Turkey as CFO of the Monier Group.

Milestones

1893 The brothers Philipp, Gottlieb, and Karl Knoch opens the parent plant of the "Wietersdorfer Cementwerke Phil. Knoch & Cie" with a workforce of 21 production workers.

1902 The "Wietersdorfer Cement Werke PH. Knoch & Comp. " massively expands its cement capacities by putting ten production kilns into operation.

1915 The product portfolio is expanded: A factory of the asbestos and slate manufacturer, "Durit" is taken over and the production of roof panels in Wietersdorf begins.

1921 The cement plant Salonit commences operations at its present location Anhovo, Slovenia - lime is extracted and later asbestos slates and pipes are produced.

1931 The "Wietersdorfer Cement and Durit-Werke Phil. Knoch Cie." lays the foundations for the highly successful "Pipes" business unit with an innovative pipe machine.

1949 Takeover of the cement plant in Peggau.

1955 In cooperation with the company Hatschek, the pipe manufacturer, Angerer brothers in Linz is taken over and henceforth known as POLOPLAST.

1984 Joint venture with the then license partner and pipe producer HOBAS, today a 100% subsidiary of Wietersdorfer Holding GmbH.

1988 The companies Wietersdorfer & Peggauer Zementwerke and Wopfinger Stein- und Kalkwerke launch the brand BAUMIT.

1997 Wietersdorfer Holding continues to strengthen its pipe business: in addition to HOBAS, POLOPLAST is from now on a solely owned subsidiary of Wietersdorfer Holding.

2001 Salonit joins the Wietersdorfer Group.

2011 Wietersdorfer & Peggauer Zementwerke GmbH becomes w&p Zement GmbH, w&p Baustoffe GmbH and w&p Kalk GmbH which forms the five new business segments Cement and Concrete, Lime, Building Materials, POLOPLAST and HOBAS.

2017 The Wietersdorfer Group separates itself from the building materials business unit and thus from the Baumit and KEMA brands. Simultaneously, the Group enters a 50:50 joint venture with the Saudi Arabian company, Amiantit and founds AMIBLU Holding GmbH in Europe.

Business Units and Individual Companies

Cement and Concrete

Wietersdorfer Zement Holding GmbH develops, produces, and sells high-quality cement and concrete in Austria and abroad. With its subsidiaries w&p Zement GmbH, w&p Cementi and Salanit Anhovo d.d. with their headquarters in Austria, Italy and Slovenia, the company is market leader in southern Austria and Slovenia.

Lime

In Austria (w&p Kalk GmbH), Slovenia (IGM Zagorje d.o.o.) and Croatia (Intercal d.o.o.) lime products are manufactured under the umbrella of the Wietersdorfer Holding GmbH. These are mainly used for agriculture and forestry, the iron and steel industry as well as the chemical, paper, and construction industries. The sales markets are primarily Austria, Slovenia, Serbia, and Italy.

GRP Pipe Systems

Due to the joint venture AMIBLU Holding GmbH the brands HOBAS and FLOWTITE could enter the market throughout Europe as a specialist for GRP pipe systems and moulded parts. Whilst HOBAS produces centrifugally cast pipes, FLOWTITE is the expert in the continuous advancing mandrel process. Both techniques with their advantages are managed by AMIBLU. HOBAS, based in Houston, TX, USA, is our manufacturing and distribution company. HOBAS products are used successfully in drinking water, wastewater, irrigation and drainage, hydro-power, and various industries.

Thermoplastic Pipe Systems

POLOPLAST specialises in the development and manufacture of multi-layer pipes made of polyolefin compounds using state-of-the-art processes. POLOPLAST's innovative plastic products are used in water supply and sewage systems as well as in building technology in Austria, Germany, Italy, France, Spain, Scandinavia, North Africa, and the Middle East.